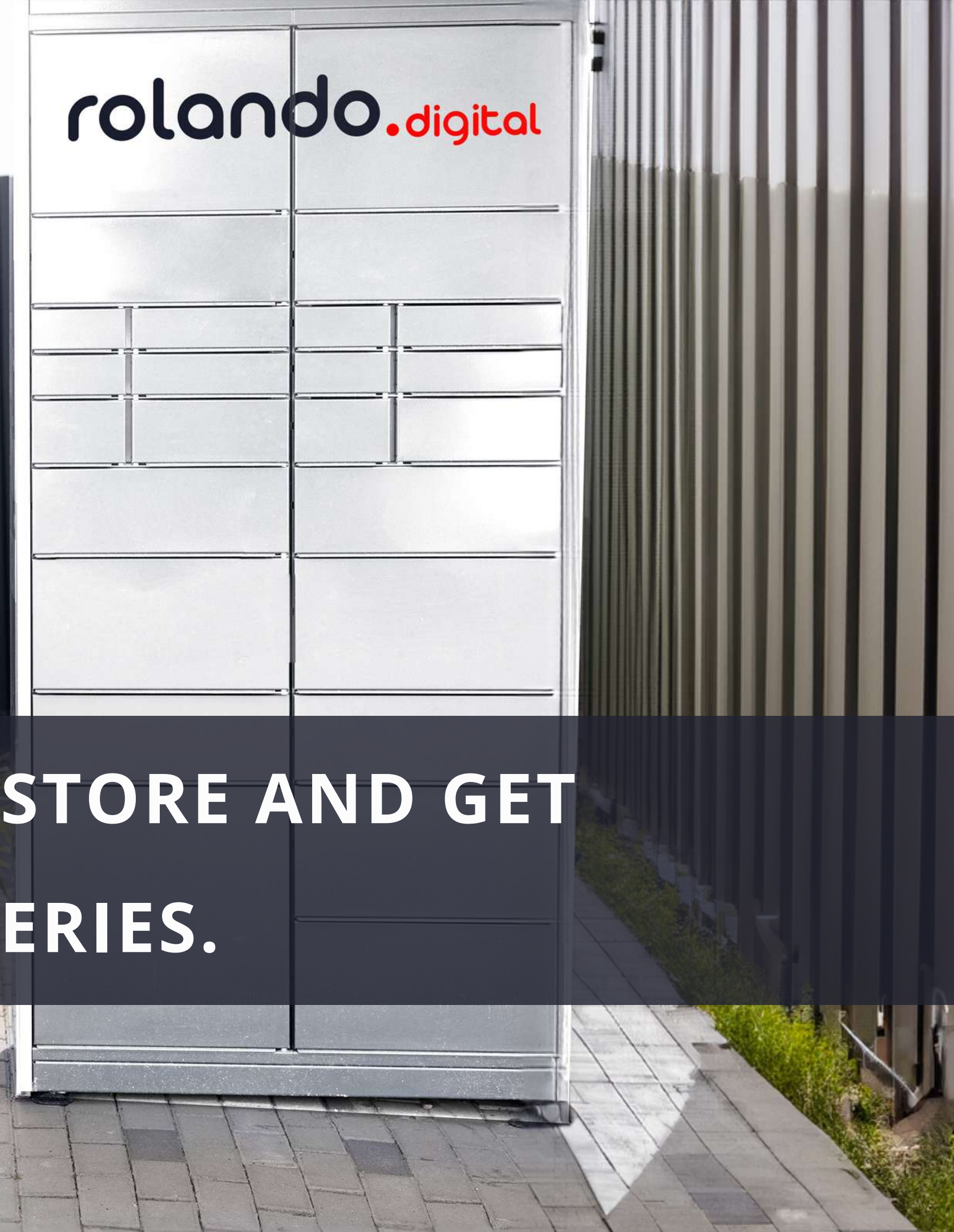


My Smart Vending Ecommerce and Lockers.

rolando.digital



A SPACE TO SELL, STORE AND GET
IMMEDIATE DELIVERIES.



Are you a Rolando customer?

Then you **will have access to lockers** in strategic locations, **where you can sell, store and distribute** your fast-moving products. Rolando takes care of multi-warehouse logistics optimisation.



1- Slots always have stock available for sale or pick-up.



2- The customer can purchase or collect.



3- The spaces can also be used by couriers if available.



Are you a B2B company?



YOUR CLIENTS WILL ALWAYS HAVE STOCK AVAILABLE FOR THEIR CUSTOMERS



YOUR CUSTOMER CAN PICK UP THE GOODS



IT CAN ALSO BE COLLECTED BY THE END CUSTOMER



OR EVEN A COLLECTION COMPANY, SUCH AS GLOVO OR UBER.



THANKS TO OUR ROBOTICS AND AI SAAS.





We already apply this in our B2B projects!

If you are a distributor of MCI or Salud en Casa you will also have **access to immediate stock** of the products you need, **pick it up yourself**, your **customer** or even a **collection company** such as Glovo or Uber.



MCI MICOMPRAINTELIGENTE.ES
by  **MOBICLINIC**



Are you a logistics company?

If you integrate Rolando, you can **use these lockers as support points** for your logistics network, **a % of slots will be available** for your last mile operations.





Are you a shopping centre?

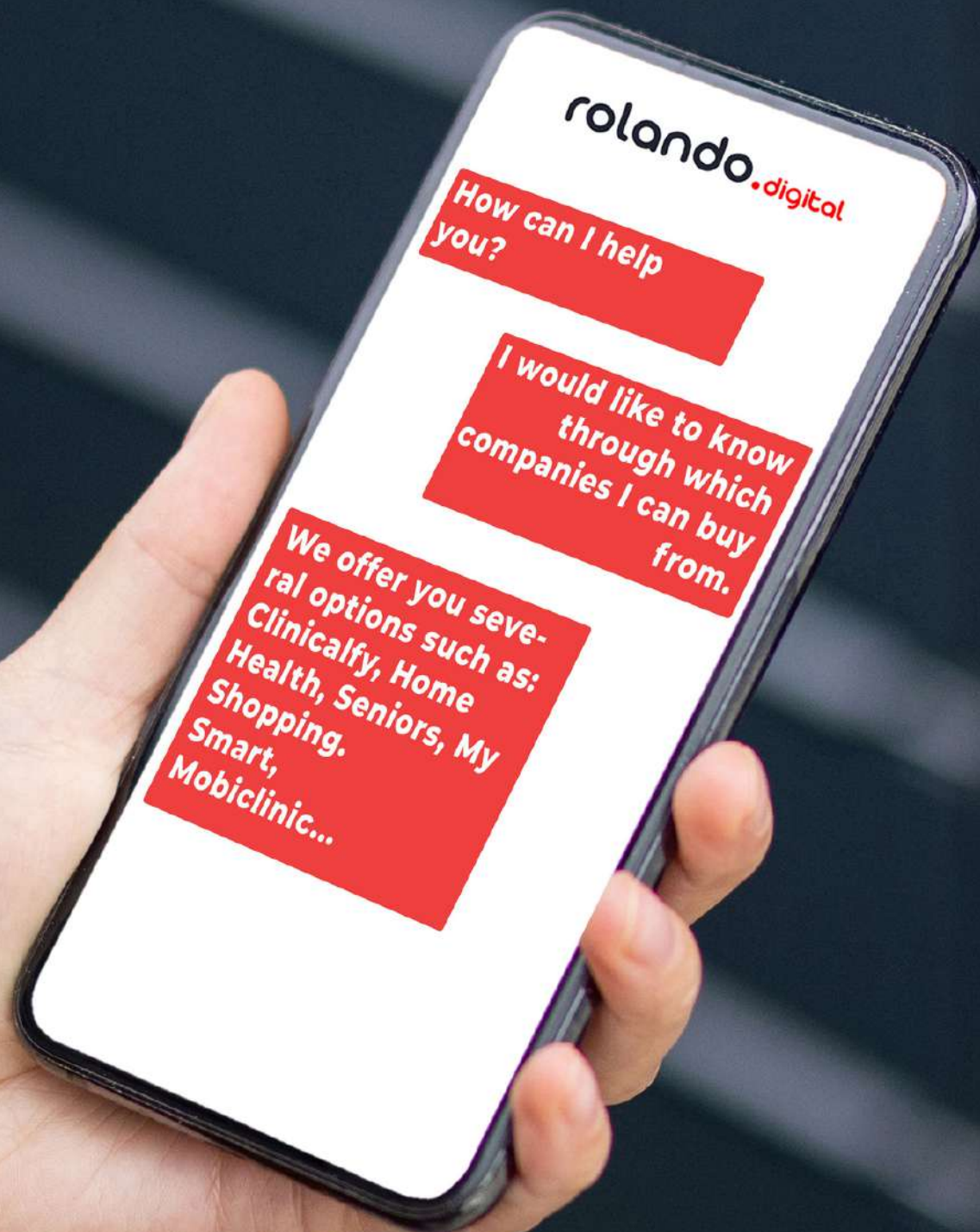
Attract an **influx of potential customers** to your space, use the locker as an **advertising gimmick** and, if necessary, **keep it in stock** for pick-up **after working hours or on Sundays.**





rolando.digital

An impulse sales tool for your **Ecommerce**. You can sell your own products that you have stored, use the locker screens as advertising space, or even link your ecommerce on **the locker screen**, in case the user wants another similar product and pick it up at the same point the next day.



www.rolando.digital

The screen is not only used for selling, but also for advising users. Chatbot with AI about the products it contains, the ecommerce integrated in Rolando or the sales space it is in.



Location

Rolando intelligently assigns merchandise according to its **location and target**. The content for a locker located in a **gym** will not be the same as the content for a locker near an **educational centre**, a **supermarket**, a **shopping centre** or a **petrol station**.





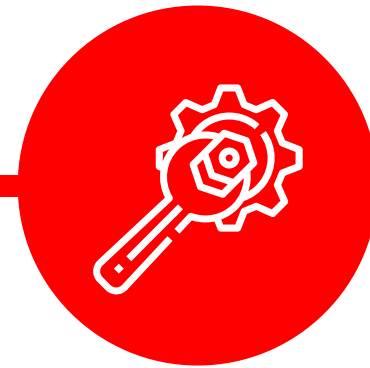
We also rely on...



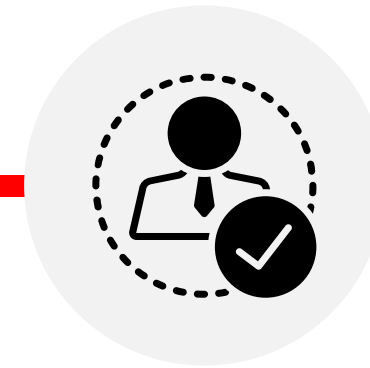
100% DIGITAL
EXPERIENCE



QUALITY OF
SERVICE



INNOVATIVE
TOOLS



PROFESSIONAL
BACKGROUND



HIGH **SATISFACITON**
LEVELS

Exclusively for companies integrated in Rolando. Only technology can make it all-in-one to sell, store and distribute.



Who better than **Grupo R. Queraltó** to help you boost your business?



2022
**MEJOR PYME
DE ESPAÑA**

Companies up to 50MM, among 3 million companies in Spain

CEPYME 2022
GANADORES PYME CON
PYME DEL AÑO
FINALISTA PYME TRANSFORMACIÓN DIGITAL

**VI PREMIO
PYME DEL AÑO
SEVILLA
2022**

Am andalucía management
PREMIO MEJOR
EMPRESA FAMILIAR 2022

ECOMMERCE AWARDS 2022
MEJOR
ESTRATEGIA DE
INTERNACIONALIZACIÓN
FINALISTA

CEPYME 2021
GANADORES PYME CON
MEJORES PRÁCTICAS DE PAGO
FINALISTA PYME DESARROLLO INTERNACIONAL
FINALISTA PYME POR LA IGUALDAD
FINALISTA PYME TRANSFORMACIÓN DIGITAL

MEJOR
INTEGRACIÓN
OMNICANAL
ECOMMERCE AWARDS 2021
FINALISTA

santelmo
business school
CASO DE ÉXITO QUERALTÓ:
OMNICANALIDAD DIGITAL

CEPYME 2020
GANADORES PYME
POR LA IGUALDAD
FINALISTA EFICIENCIA Y SOSTENIBILIDAD
FINALISTA MEJORES PRÁCTICAS DE PAGO

CEPYME 2019
GANADORES PYME CREACIÓN DE EMPLEO
FINALISTA PYME DEL AÑO
EMPRESA MEJOR CREACIÓN
DE EMPLEO ESPAÑA

**30 Edición
PREMIOS
ASTER**
GANADORES EN
INNOVACIÓN DIGITAL

eawards
MARBELLA 2021
MEJOR SOLUCIÓN ECOMMERCE
POR ROLANDO.DIGITAL

PREMIOS ALAS
GANADORES ECOMMERCE
INTERNACIONAL
POR ANDALUCÍA

Mejor tienda
online de Andalucía
Ganadores en la
1ª Ed. Ecommerce
Awards: Andalucía

**X PREMIOS 2019
A LA EXCELENCIA EN
LAS PYMES ANDALUZAS**
MEJOR EMPRESA ANDALUCÍA
SALUD Y BIOTECNOLOGÍA

MEJOR
WEB
TRANSACCIONAL
ECOMMERCE AWARDS 2020
FINALISTA

ecofin
MEJOR ESTRATEGIA
ECOMMERCE 2019

CESUR
Finalistas Premios PEC
MEJOR EMPRESA EMBAJADORA
MEJOR DIRECTIVO EMBAJADOR
DEL SUR DE ESPAÑA



We are here, there and everywhere

From 2023, Grupo R. Queraltó becomes part of the Bunzl Group. Contributing to the growth of projects such as Mi Compra Inteligente.

With the guarantee of belonging to a great group

Bunzl is a multinational company that has been listed on the London Stock Exchange since 1957.

They provide a one-stop-shop, on-time and in-full specialist distribution service across 31 countries, supplying a broad range of internationally and responsibly sourced non-food products to a variety of market sectors.

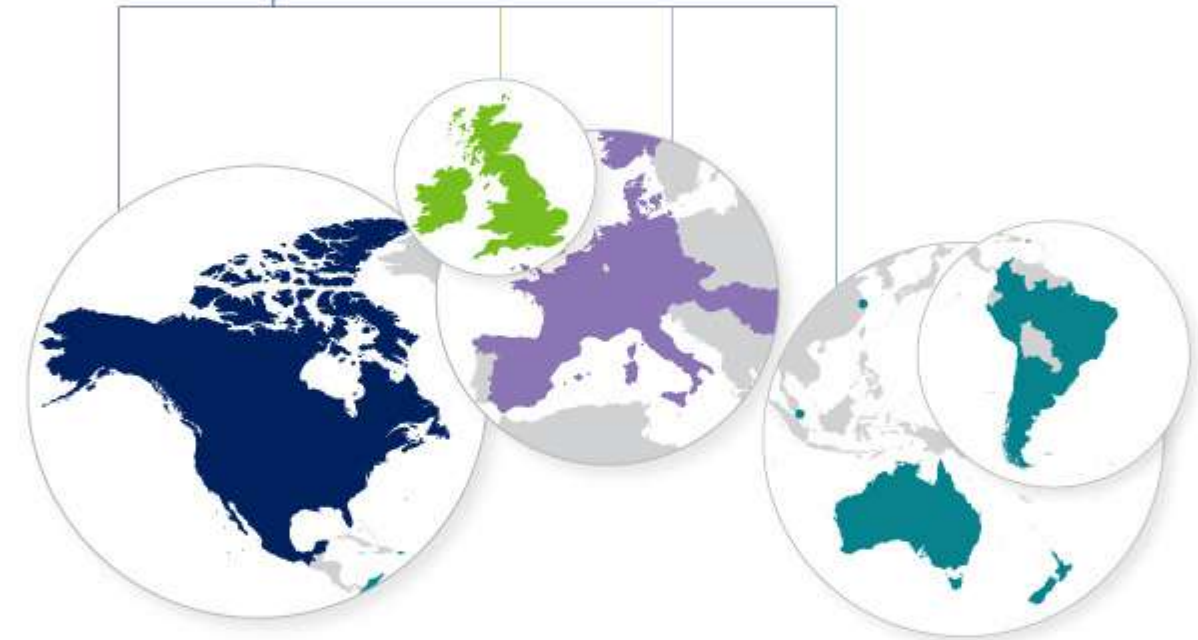
Total sales revenue

€ 14.000 million

£ 12.100 million

\$ 14.900 million

¥ 106.448 million



Bunzl business regions

Bunzl operate across the Americas, Europe, Asia Pacific and UK & Ireland with our global HQ in London. We are continually developing our global network to ensure we deliver the best service to our customers.

195

Acquisitions since 2004

30

Years of dividend growth

31

Countries

22,551

Employees





www.rolando.digital

**INCREASE YOUR PROFITABILITY,
SALES AND CUSTOMER
SATISFACTION**



**ROLANDO IS A MIDDLEWARE PROCESS
OPTIMISATION SOFTWARE FOR THIRD PARTIES,
FOCUSED ON ECOMMERCE**

www.rolando.digital

"The company has streamlined its business models and has established a multi-domain and multi-brand strategy".

- EL PAIS

"125 years ago Queraltó was born and it has been the protagonist of a unique episode in the business panorama".

- ABC de Sevilla

"Seville is one of the most organically growing companies in Europe"

- elEconomista

Contacto

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<https://rolando.digital/>